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## Summary of Results - Isle of Man Earnings Survey 2023

- Median gross weekly pay of full-time employees was $£ 732$, compared to $£ 673$ in 2022 (Table One).
- Although both average and median weekly earnings have increased in nominal terms compared to 2022, average weekly earnings at constant prices remains below the ten year high from 2017 and has fallen slightly compared with the previous year (from $£ 927$ to $£ 902$ ). There is however considerable overlap between margins of error in the estimates of average weekly pay for previous years, raising the possibility that differences in the data between successive years are artefacts resulting from the sampling process.
- Full-time employees worked an average of 37.6 hours per week, similar to the 37.7 hours per week recording in 2022. This includes 0.7 hours of overtime (Table Four).
- Overtime, incentive pay and shift premiums made up $5.7 \%$ of employees' gross weekly earnings, up from 5.3\% in 2021 (Table Two).
- Median earnings were $7.3 \%$ higher than the median United Kingdom (Table Eight).
- $15.6 \%$ of employees in 2023 earned less than the Isle of Man Living Wage, down from an estimated $16.9 \%$ in 2022, and $1.6 \%$ of employees earned less than the Minimum Wage, down from 4.5\% in 2022 (Table Ten).
- $74 \%$ of the randomly selected sample worked full time, $16 \%$ worked part time and $10 \%$ had zero contracted hours.


## Purpose

The Isle of Man Earnings Survey is the equivalent of the UK Office for National Statistics' (ONS) Annual Survey of Hours and Earnings (ASHE). The Earnings Survey is carried out each year in order to identify the makeup of earnings of Isle of Man employees. The results have been analysed to provide average and median earnings by sector as well as to consider the gender pay gap and the distribution of earnings. The average number of working hours of full time employees is also provided as a point of interest.

## Methodology

The Earnings Survey is a statutory survey of the earnings received by employees in a set pay period and is conducted under the Statistics Act 1999.

A random sample of employees was drawn from income tax records and a questionnaire was sent to the last known employer of each of the selected employees. Employers were able to complete the questionnaire online or on paper.

The questionnaire requested details of the employee's sex, year of birth, occupation, industry, length of service, basic weekly hours, overtime hours and gross earnings. Information was requested on gross earnings split into basic pay, overtime pay, incentive payments, shift pay and other payments.

Questions were included to determine whether earnings had been affected by absence or the employee was paid adult rates. The information requested related to the pay period which included 6 June 2023.

All data presented in this report refers to employees who were on adult rates of pay and whose pay was not affected by absence or had no contracted hours that week, unless otherwise stated.

A summary of the response rates is given in Table Fourteen.
Note: Historically the average figure has been 'trimmed' to remove extreme values by removing anyone earning more than 5 times the average earnings of all workers in the sample. In 2015, this methodology was changed in that high earners were no longer removed from the average, which is in line with the approach used by the ONS. Average earnings figures since 2012 have been restated to allow for a meaningful comparison. It has not been possible to restate earlier figures.

## Explanation of Measures Reported

The survey uses the following measures of central tendency:

- Median: The central point in a range of values.
- Average (mean): Earnings are calculated as the sum of earnings in the sample divided by the number of persons in the sample. Averages calculated in this way can be distorted by extreme values and should be used with caution.


## Definitions and Abbreviations

## Definitions

For the purposes of this report:

- A full-time worker is an employee with normal basic hours that exceed 30 per week excluding overtime and meal breaks. An exception to this is where the employee is a teacher, in which case they are considered to be full-time workers if their basic hours are 25 per week and over.
- A part-time worker is an employee with normal basic hours between 0 and 30 hours per week excluding over time and meal breaks, except for teachers, but does have guaranteed hours. A zero-hours worker is an employee who has no guaranteed hours which may fluctuate on a regular basis.
- Manual workers were previously classified according to a scheme formerly used by the United Kingdom's Office for National Statistics in its annual New Earnings Survey (NES). In 2021, the OECD definition of manual or production workers was adopted in its place. Further details can be found on page 5 .


## Abbreviation

1. $\operatorname{PBR}=$ Payment By Results

## Further information

Additional unpublished data may be available on request. Enquiries should be made to Statistics Isle of Man by the contact methods below:

Statistics Isle of Man, $1^{\text {st }}$ Floor, Nivison House, 31 Prospect Hill, Douglas, Isle of Man, IM1 1ET

Tel: (01624) 685758
Email: statistics@gov.im

## Table 1 - Median Weekly Earnings of Full Time Employees

|  | Median (£) |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | \% change |
| Males |  |  |  |
| Manual | 605 | 629 | 4.1 |
| Non-manual | 749 | 814 | 8.7 |
| All | 694 | 743 | 7.0 |
| Females |  |  |  |
| Manual $^{1}$ | 481 | 491 | 2.1 |
| Non-manual | 656 | 708 | 7.9 |
| All | 652 | 707 | 8.5 |
| Males and females |  |  |  |
| Manual | 600 | 625 | 4.2 |
| Non-manual | 694 | 747 | 7.6 |
| All | 673 | 732 | 8.7 |

From 2021, manual workers have been reclassified according to the OECD and International Labour Organization's definition of production workers:
"Production workers (also referred to as manual workers or blue-collar workers) generally include those employees who are engaged in fabrication, assembly and related activities, material handling, warehousing and shipping, maintenance and repair, janitorial and guard services, auxiliary production (such as power plants), and other services closely related to the above activities. Working supervisors are generally included, while apprentices and other trainees are generally excluded."

The most notable effect of this reclassification is the movement of a number of typically lower-paid service occupations from the Manual category to the Non-manual category. Because of this, comparisons between manual and non-manual occupational earnings with those found in reports prior to 2021 are not appropriate.

Under this scheme, an indicative but not compete list of occupations falling under each category are as follows:

Manual Workers: Fabrication, assembly and production, material handling, warehousing and shipping, maintenance, repair, janitorial service, auxiliary production and other services closely related to the above activity.

Non-Manual Workers: Managers and administrators, professional occupations, associate professional and technical occupations, clerical and secretarial occupations, corporate and financial services, personal and most retail services.

[^0]Table 2 - Average Weekly Earnings of Full Time Employees

|  | Males |  |  | Females |  |  | Males and Females |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Manual | Non-manual | All | Manual | Non-manual | All | Manual | Non-manual | All |
| Number in sample | 196 | 746 | 942 | 4 | 776 | 780 | 200 | 1522 | 1722 |
| Average gross weekly earnings (£) | 677 | 1020 | 949 | 648 | 846 | 845 | 676 | 931 | 902 |
| of which: |  |  |  |  |  |  |  |  |  |
| Overtime payments ( $£$ ) | 34 | 21 | 24 | 28 | 9 | 9 | 34 | 15 | 17 |
| PBR etc payments ( $£$ ) | 2 | 40 | 32 | 0 | 15 | 14 | 2 | 27 | 24 |
| Shift etc premium payments ( $£$ ) | 17 | 6 | 8 | 15 | 12 | 12 | 17 | 9 | 10 |
| As percentage of average gross earnings |  |  |  |  |  |  |  |  |  |
| Overtime payments | 5.0\% | 2.1\% | 2.5\% | 4.4\% | 1.0\% | 1.1\% | 5.0\% | 1.6\% | 1.9\% |
| PBR etc payments | 0.4\% | 3.9\% | 3.4\% | 0.0\% | 1.7\% | 1.7\% | 0.3\% | 2.9\% | 2.7\% |
| Shift etc premium payments | 2.6\% | 0.6\% | 0.9\% | 2.3\% | 1.4\% | 1.4\% | 2.6\% | 1.0\% | 1.1\% |

Table 3 - Distribution of Earnings of Full Time Employees

|  | Males |  |  | Females |  |  | Males and Females |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Manual | Non-manual | All | Manual | Non-manual | All | Manual | Non-manual | All |
| Distribution of gross weekly earnings |  |  |  |  |  |  |  |  |  |
| 10 per cent earned less than ( $£$ ) | 472 | 482 | 480 | 409 | 454 | 454 | 468 | 466 | 467 |
| 25 per cent earned less than (£) | 533 | 587 | 573 | 409 | 552 | 551 | 531 | 569 | 562 |
| 50 per cent earned less than (£) | 629 | 814 | 743 | 491 | 708 | 707 | 625 | 747 | 732 |
| 25 per cent earned more than ( $£$ ) | 760 | 1192 | 1077 | 553 | 926 | 926 | 760 | 1053 | 1014 |
| 10 per cent earned more than ( $£$ ) | 880 | 1767 | 1609 | 1138 | 1300 | 1298 | 880 | 1563 | 1500 |
| Percentage earning less than |  |  |  |  |  |  |  |  |  |
| £200 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| £220 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| £250 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| £300 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| £350 | 1.0 | 0.4 | 0.5 | 0.0 | 0.8 | 0.8 | 1.0 | 0.6 | 0.6 |
| £400 | 1.5 | 2.0 | 1.9 | 0.0 | 3.1 | 3.1 | 1.5 | 2.6 | 2.4 |
| £450 | 5.1 | 6.0 | 5.8 | 25.0 | 9.1 | 9.2 | 5.5 | 7.6 | 7.4 |
| £500 | 14.8 | 12.6 | 13.1 | 50.0 | 16.8 | 16.9 | 15.5 | 14.7 | 14.8 |
| £600 | 41.8 | 27.1 | 30.1 | 75.0 | 33.5 | 33.7 | 42.5 | 30.4 | 31.8 |
| £700 | 64.8 | 39.4 | 44.7 | 75.0 | 48.7 | 48.8 | 65.0 | 44.2 | 46.6 |
| £800 | 81.6 | 48.7 | 55.5 | 75.0 | 61.6 | 61.7 | 81.5 | 55.3 | 58.3 |
| £900 | 90.8 | 59.4 | 65.9 | 75.0 | 71.4 | 71.4 | 90.5 | 65.5 | 68.4 |
| £1,000 | 92.9 | 64.5 | 70.4 | 75.0 | 78.9 | 78.8 | 92.5 | 71.8 | 74.2 |

Figure 1 - Average Weekly Salary at Current Prices with Margin of Error
1000

950

900

850

800

750

700

650

600

| $0^{2}$ |  | $0^{60}$ |  | $20^{\circ 0} \quad 10{ }^{0}$ |  | $20^{0}$ |  | $2^{2} \quad 2^{23}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $0^{5}$ | 20 | 20 |  |  |  |  |  |  |

Figure 2 - Average Weekly Salary at Constant Prices with Margin of Error


Figure 3 - Distribution of Earnings of Full Time Employees


Figure 3 illustrates the distribution of earnings and shows income of respondents up to $£ 1,700$ per week. This covers $92.8 \%$ of the sample. The further the income moves away from the mean, the number of workers becomes smaller and the distribution would be truncated.

Figure 4 - Gender pay gap - Full Time Earnings


Figure 4 illustrates the percentage difference in both median and average weekly pay for males and females employed full time on adult rates whose pay was not affected by absence.

Table 4 - Average Earnings and Hours Worked (Full Time)

|  | Males |  |  | Females |  |  | Males and Females |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Manual | Non-manual | All | Manual | Non-manual | All | Manual | Non-manual | All |
| Average gross hourly earnings |  |  |  |  |  |  |  |  |  |
| Including overtime pay and overtime hours (£) | 16.8 | 27.3 | 25.1 | 15.4 | 23.6 | 23.6 | 16.8 | 25.4 | 24.4 |
| Excluding overtime pay and overtime hours (£) | 16.1 | 26.0 | 23.9 | 15.0 | 22.8 | 22.8 | 16.1 | 24.4 | 23.4 |
| Hours worked |  |  |  |  |  |  |  |  |  |
| Average basic hours | 38.8 | 37.1 | 37.5 | 39.9 | 36.0 | 36.0 | 38.9 | 36.6 | 36.8 |
| Average overtime hours | 1.5 | 0.8 | 0.9 | 1.2 | 0.5 | 0.5 | 1.5 | 0.6 | 0.7 |
| Average hours | 40.3 | 37.9 | 38.4 | 41.1 | 36.5 | 36.5 | 40.3 | 37.2 | 37.6 |

Table 5 - Average Earnings and Hours Worked (Part Time)

|  | Males |  |  |  | Females |  |  | Males and Females |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Manual | Non-manual | All | Manual | Non-manual | All | Manual | Non-manual | All |  |
| Average gross hourly earnings |  |  |  |  |  |  |  |  |  |  |
| Including overtime pay and overtime hours $(£)$ | 13.8 | 17.7 | 17.0 | 13.1 | 21.1 | 21.1 | 13.7 | 20.4 | 20.1 |  |
| Excluding overtime pay and overtime hours $(£)$ | 13.8 | 17.5 | 16.8 | 12.5 | 20.8 | 20.7 | 13.6 |  | 20.2 |  |
| Hours worked |  |  |  |  |  |  |  |  |  |  |
| Average basic hours | 16.9 | 17.3 | 17.2 | 12.5 | 18.2 | 18.2 | 16.4 | 18.0 | 18.0 |  |
| Average overtime hours | 1.0 | 0.5 | 0.6 | 0.5 | 0.6 | 0.6 | 0.9 | 0.6 | 0.6 |  |
| Average hours | 17.9 | 17.8 | 17.8 | 12.9 | 18.8 | 18.8 | 17.3 | 18.6 | 18.6 |  |

Table 6 - Average Earnings and Hours Worked (Zero Hours)

|  | Males |  |  | Females |  |  | Males and Females |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Manual | Non-manual | All | Manual | Non-manual | All | Manual | Non-manual | All |
| Average gross hourly earnings |  |  |  |  |  |  |  |  |  |
| Including overtime pay and overtime hours (£) | 21.5 | 24.4 | 24.1 | 12.2 | 21.5 | 21.2 | 18.8 | 22.7 | 22.4 |
| Excluding overtime pay and overtime hours (£) | 21.5 | 24.0 | 23.7 | 12.2 | 20.4 | 20.1 | 18.8 | 21.8 | 21.6 |
| Hours worked |  |  |  |  |  |  |  |  |  |
| Average basic hours | 10.7 | 17.4 | 16.7 | 10.2 | 10.1 | 10.1 | 10.6 | 13.0 | 12.8 |
| Average overtime hours | 0.0 | 0.2 | 0.1 | 0.0 | 0.2 | 0.2 | 0.0 | 0.2 | 0.2 |
| Average hours | 10.7 | 17.6 | 16.8 | 10.2 | 10.3 | 10.3 | 10.6 | 13.2 | 13.0 |

## Table 7 - Weekly Average Earnings and Standard Errors

|  | Average (£) | Number in sample | Standard error (\%) |
| :---: | :---: | :---: | :---: |
| Males |  |  |  |
| Manual | 677 | 196 | 2.6 |
| Non-manual | 1,020 | 746 | 2.8 |
| All | 949 | 942 | 2.4 |
|  |  |  |  |
| Females |  |  |  |
| Manual | 648 | 4 | 25.6 |
| Non-manual | 846 | 776 | 2.5 |
| All | 845 | 780 | 2.5 |
|  |  |  |  |
| Males and Females |  |  |  |
| Manual | 676 | 200 | 2.6 |
| Non-manual | 931 | 1522 | 1.9 |
| All | 902 | 1722 | 1.8 |

Because the Earning Survey is based on a sample, the estimates of average earnings given in the tables may differ from the true average, which would have been calculated if earnings information had been obtained for every employee in the Isle of Man.

A measure of the potential size of the difference is provided by the standard error. There is a two-out-of-three chance that the difference between the true value and the estimate will be less than the standard error and the chance that the difference will be more than double the standard error is about one-in-twenty.

We can say with $95 \%$ confidence that the true level of average earnings will be in the range $£ 870$ to $£ 935$ (mean $£ 902$ ).

Figure 5 - Weekly Median Earnings at Current Prices 2008-2023


Figure 6 - Weekly Average Earnings at Current Prices 2008-2023


Note: A methodological change implemented from 2012 onwards means that average and median earnings prior to 2012 may not be directly comparable.

Figure 7-Weekly Median Earnings at Constant Prices 2008-2023


Figure 8 - Weekly Average Earnings at Constant Prices 2008-2023


## Notes:

1. Average earnings in the above graphs have been inflation adjusted by uprating previous average and median earnings by June 2023's CPI.
2. A methodological change implemented from 2012 onwards means that average and median earnings prior to 2012 may not be directly comparable.

## Table 8 - Isle of Man and United Kingdom Comparison

| Average Earnings |  |  | IOM earnings as <br> percentage of UK <br> earnings |
| :--- | ---: | ---: | ---: |
| Males | 949 | 858 | $10.6 \%$ |
| Females | 845 | 728 | $16.0 \%$ |
| Males and females | 902 | 805 | $12.0 \%$ |
| Median Earnings |  |  |  |
| Males | 743 | 725 | $2.5 \%$ |
| Females | 707 | 629 | $12.4 \%$ |
| Males and females | 732 | 682 | $7.3 \%$ |

Note: UK data comes from the Annual Survey of Hours and Earnings (ASHE) data, released $1^{\text {st }}$ November 2023. This data may be subject to revision, and refers to April 2023.

## Table 9 - Average Weekly Earnings and Hours by Economic Sector

| Employment Sector | Average weekly <br> earnings (£) | Average weekly <br> hours | Average Hourly <br> Earnings ( $\mathbf{)}$ |
| :--- | ---: | ---: | ---: |
| Agriculture, Forestry \& Fishing | 602 | 40.8 | 14.8 |
| Manufacturing: Engineering | 856 | 39.1 | 20.1 |
| Manufacturing: Food \& Drink | 508 | 38.6 | 13.2 |
| Manufacturing: General | 977 | 35.4 | 28.7 |
| Mining \& Quarrying | - | - | - |
| Construction | 733 | 40.4 | 17.5 |
| Utilities | 836 | 36.6 | 22.1 |
| Transport and Communications | 896 | 39.7 | 22.9 |
| Wholesale Distribution | 623 | 40.8 | 14.7 |
| Retail Distribution | 576 | 39.8 | 14.0 |
| Banking | 912 | 35.4 | 24.7 |
| Insurance | 890 | 36.3 | 24.0 |
| Other Finance and Business Services | 1,031 | 36.3 | 26.5 |
| Information and Communication | 1,003 | 38.5 | 25.3 |
| Technology | 1,007 | 36.6 | 25.7 |
| Legal and Accountancy Services | 873 | 31.3 | 29.2 |
| Education | 1,074 | 38.7 | 26.3 |
| Medical \& Health Services | - | - | - |
| Other Professional Services | 681 | 44.3 | 14.9 |
| Tourist Accommodation | 653 | 40.7 | 16.1 |
| Catering and Entertainment | 1,217 | 37.2 | 29.5 |
| Egaming | 729 | 38.3 | 18.5 |
| Miscellaneous Services | 895 | 38.9 | 22.6 |
| Public Administration | $\mathbf{9 0 2}$ | $\mathbf{3 2 . 3}$ | $\mathbf{2 3 . 4}$ |
| Whole Economy |  |  |  |

## Notes:

1. The table includes full-time employees on adult rates of pay whose earnings were not affected by absence.
2. Sample sizes for individual sectors are often smaller than is necessary to achieve a high degree of precision. As such, the estimates for each sector in this table should be treated with some caution. Sectors where the sample size is too small for any meaningful analysis have been excluded.
3. Average hourly earnings are calculated as the average of hourly earnings received by each individual. Other than in particular circumstances, this figure will not be the same as that obtained by dividing average weekly earnings by average weekly hours.

Table 10 - Living Wage and Minimum Wage

|  | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than <br> the Living <br> Wage $^{1}$ |  |  |  |  | $5.6 \%$ |  | $9.4 \%$ | $10.7 \%$ | $10.1 \%$ | $16.9 \%$ | $15.6 \%$ |
| Minimum <br> Wage $^{2}$ | $2.4 \%$ | $3.8 \%$ | $5.5 \%$ | $4.3 \%$ | $5.0 \%$ | $3.4 \%$ | $3.1 \%$ | $2.5 \%$ | $1.3 \%$ | $4.5 \%$ | $1.6 \%$ |

The minimum wage depends upon your age and can also change from year to year. The applicable rates for each survey year are shown below ${ }^{2}$. The figure for the Living Wage includes both full- and part-time employees.

| Earnings Survey Year | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Minimum Wage | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| Age |  |  |  |  |  |
| Over compulsory school age but <br> under 18 | $£ 5.85$ | $£ 6.15$ | $£ 6.15$ | $£ 6.80$ | $£ 8.05$ |
| Aged 18 but under 21 | $£ 7.85$ | $£ 8.25$ | $£ 8.25$ | $£ 9.50$ | $£ 10.75$ |
| Aged 21 but under 25 | $£ 7.85$ | $£ 885$ | $£ 8.25$ | $£ 9.50$ | $£ 10.75$ |
| Aged 18 and over | $£ 7.85$ | $£ 8.25$ | $£ 8.25$ | $£ 9.50$ | $£ 10.75$ |

The 'development worker' rate has been abolished from 1 April 2023.

[^1]Table 11 - Average and Median Weekly Earnings and Hours by Public and Private Sector

|  | Median weekly earnings (£) |  |  | Average weekly earnings (£) |  |  | Average weekly hours |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Private | Public | All | Private | Public | All | Private | Public | All |
| Male |  |  |  |  |  |  |  |  |  |
| Manual | 619 | 772 | 629 | 653 | 788 | 677 | 40.2 | 40.7 | 40.3 |
| Non-manual | 778 | 856 | 814 | 976 | 1145 | 1020 | 38.1 | 37.5 | 37.9 |
| All | 701 | 838 | 743 | 903 | 1090 | 949 | 38.5 | 38.0 | 38.4 |
| Females |  |  |  |  |  |  |  |  |  |
| Manual | 491 | 409 | 491 | 522 | 773 | 648 | 42.3 | 39.9 | 41.1 |
| Non-manual | 646 | 758 | 708 | 801 | 928 | 846 | 37.3 | 35.0 | 36.5 |
| All | 644 | 758 | 707 | 800 | 927 | 845 | 37.3 | 35.0 | 36.5 |
| Male and Female |  |  |  |  |  |  |  |  |  |
| Manual | 611 | 772 | 625 | 651 | 787 | 676 | 40.2 | 40.7 | 40.3 |
| Non-manual | 706 | 802 | 747 | 892 | 1018 | 931 | 37.7 | 36.0 | 37.2 |
| All | 679 | 797 | 732 | 860 | 1001 | 902 | 38.0 | 36.4 | 37.6 |

Note: The table includes full-time employees on adult rates of pay whose earnings were not affected by absence.
The public and private sectors have workforces which are composed quite differently. Consequently, differences in weekly earnings do not reveal differences in rates of pay for comparable jobs. For example, many of the lowest paid occupations, such as bar and restaurant staff, hairdressers, elementary sales occupations and cashiers, exist primarily in the private sector.

The term public sector includes all employees who are paid by Government and Local Government such as civil servants, teachers, doctors and manual and craft workers.

Figure 9 Distribution of Public Sector Earnings - Full Time Employees


Figure 9 illustrates the distribution of earnings for the public sector and shows income of respondents up to $£ 1,700$ per week. This covers $91.9 \%$ of the sample. The further the income moves away from the mean, the number of workers becomes smaller and the distribution would be truncated.

Figure 10 Distribution of Private Sector Earnings - Full Time Employees

Distribution of weekly earnings of full-time employees on adult rates whose pay for the survey period was not affected by absence - June 2023


Figure 10 illustrates the distribution of earnings for the private sector and shows income of respondents up to $£ 1,700$ per week. This covers $93.2 \%$ of the sample. The further the income moves away from the mean, the number of workers becomes smaller and the distribution would be truncated.

Table 12 - Average Hourly Earnings (including overtime) for Full Time Employees

|  | Hours worked |  |  |  |  |  |  |  |  |  |  |  | Total | Cumulative |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0-5 | 5-10 | 10-15 | 15-20 | 20-25 | 25-30 | 30-35 | 35-40 | 40-45 | 45-50 | 50-55 | 55+ |  |  |
| Under $£ 3.50$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 3.50$ to $£ 4.00$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Under $£ 4.50$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 4.51$ to $£ 5$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 5.01$ to $£ 6$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 6.01$ to $£ 7$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 7.01$ to $£ 8$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 8.01$ to $£ 9$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% |
| $£ 9.01$ to $£ 10$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% |
| $£ 10.01$ to $£ 12.50$ per hour | 0.9\% | 1.7\% | 1.0\% | 1.1\% | 1.2\% | 1.5\% | 1.5\% | 3.6\% | 2.6\% | 0.9\% | 0.3\% | 0.3\% | 16.5\% | 16.6\% |
| $£ 12.51$ to $£ 15$ per hour | 0.6\% | 0.7\% | 0.8\% | 0.6\% | 1.0\% | 0.8\% | 1.3\% | 6.6\% | 2.5\% | 0.5\% | 0.2\% | 0.2\% | 15.7\% | 32.3\% |
| $£ 15.01$ to $£ 17.50$ per hour | 0.7\% | 0.4\% | 0.2\% | 0.2\% | 0.9\% | 0.4\% | 1.1\% | 7.1\% | 2.3\% | 0.1\% | 0.1\% | 0.1\% | 13.6\% | 45.9\% |
| $£ 17.51$ to $£ 20$ per hour | 0.3\% | 0.1\% | 0.2\% | 0.1\% | 0.6\% | 0.4\% | 1.5\% | 6.2\% | 1.6\% | 0.2\% | 0.2\% | 0.1\% | 11.5\% | 57.4\% |
| Over $£ 20$ per hour | 1.9\% | 1.4\% | 0.8\% | 0.9\% | 1.6\% | 3.3\% | 3.6\% | 23.7\% | 4.1\% | 0.9\% | 0.3\% | 0.2\% | 42.6\% | 100.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 4.4\% | 4.3\% | 2.9\% | 2.9\% | 5.3\% | 6.4\% | 9.0\% | 47.2\% | 13.0\% | 2.6\% | 1.2\% | 1.0\% | 100.0\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cumulative total | 4.4\% | 8.6\% | 11.5\% | 14.4\% | 19.7\% | 26.1\% | 35.1\% | 82.2\% | 95.2\% | 97.8\% | 99.0\% | 100.0\% |  |  |

## Notes:

1. The table includes employees for whom basic hours were reported.
2. The bands of hours and earnings are such that the lower limit is included and the upper limit excluded. So, for example, "5-10 hours" is the band of basic hours more than or equal to 5 hours and strictly less than 10 hours.

Table 13 - Average Hourly Earnings (excluding overtime) for Full Time Employees

|  | Hours |  |  |  |  |  |  |  |  |  |  |  | Total | Cumulative |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0-5 | 5-10 | 10-15 | 15-20 | 20-25 | 25-30 | 30-35 | 35-40 | 40-45 | 45-50 | 50-55 | 55+ |  |  |
| Under $£ 3.50$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 3.50$ to $£ 4$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 4.01 £ 4.50$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 4.51$ to $£ 5$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 5.01$ to $£ 6$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 6.01$ to $£ 7$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 7.01$ to $£ 8$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| £8.01 to $£ 9$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 9.01$ to $£ 10$ per hour | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| $£ 10.01$ to $£ 12.50$ per hour | 1.0\% | 1.9\% | 1.0\% | 1.3\% | 1.4\% | 1.8\% | 1.9\% | 5.1\% | 2.8\% | 0.7\% | 0.2\% | 0.3\% | 19.3\% | 19.4\% |
| $£ 12.51$ to $£ 15$ per hour | 0.7\% | 0.8\% | 0.8\% | 0.3\% | 1.0\% | 0.7\% | 1.3\% | 8.0\% | 2.0\% | 0.3\% | 0.2\% | 0.2\% | 16.3\% | 35.6\% |
| $£ 15.01$ to $£ 17.50$ per hour | 0.7\% | 0.4\% | 0.2\% | 0.3\% | 0.9\% | 0.3\% | 1.1\% | 8.8\% | 1.8\% | 0.0\% | 0.0\% | 0.0\% | 14.6\% | 50.2\% |
| $£ 17.51$ to $£ 20$ per hour | 0.2\% | 0.0\% | 0.2\% | 0.1\% | 0.6\% | 0.4\% | 1.6\% | 6.4\% | 1.1\% | 0.1\% | 0.1\% | 0.0\% | 10.8\% | 61.0\% |
| Over $£ 20$ per hour | 1.9\% | 1.3\% | 0.7\% | 0.9\% | 1.5\% | 3.2\% | 3.4\% | 22.5\% | 3.2\% | 0.3\% | 0.0\% | 0.1\% | 39.0\% | 100.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 4.4\% | 4.4\% | 2.9\% | 2.9\% | 5.3\% | 6.5\% | 9.3\% | 50.8\% | 10.9\% | 1.4\% | 0.5\% | 0.6\% | 100.0\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cumulative total | 4.4\% | 8.8\% | 11.7\% | 14.6\% | 19.9\% | 26.4\% | 35.7\% | 86.5\% | 97.5\% | 98.9\% | 99.4\% | 100.0\% |  |  |

## Notes:

1. The table includes employees for whom basic hours were reported.
2. The bands of hours and earnings are such that the lower limit is included and the upper limit excluded. So, for example, " 5 - 10 hours" is the band of basic hours more than or equal to 5 hours and strictly less than 10 hours.

## Table 14 - Response Rates



## Appendix One - Earnings Survey 2023 Questionnaire

The text below is taken from the online questionnaire. Employers also had the option to complete a paper form.

Earnings Survey 2023 - A compulsory inquiry under the Statistics Act 1999.

## CONFIDENTIAL

Please provide the following information about the employment, earnings and hours of the employees named on the letter accompanying this form for the pay week (or longer period used for pay purposes) which included 6 June 2023.

The deadline for completing this survey is 11 August 2023.
If you have any queries regarding completing this survey, please contact Statistics Isle of Man on 01624 685742 or email at statistics@gov.im. If your email or letter contained multiple employees, then you must fill in a separate form for each employee.

Please enter the 4 digit code relating to the employee for whom you are completing this survey
On 6 June 2023, was the person a paid employee in your organisation, working in the Isle of Man and receiving a salary or wage?

Has this person ever been employed by your organisation?
Has this person left your organisation?

1. Sex and year of birth
(a) What is the employee's sex?
(b) What is the employee's year of birth?

## 2. Occupation

(a) What is the employee's job title (if any)?
(b) Please give a short description of the work this employee does.
(c) How long has the employee worked in this job in your organisation?
(d) Was the employee employed on a permanent basis?

## 3. Payment period and hours of work

(a) Please select the length of the pay-period you will use to give details of the employee's earnings.
(b) How many hours, excluding overtime and meal breaks, did the employee work in the pay period selected in question 3a?
(c) Is the employee regarded as full time, part time, or no contracted hours? For the purpose of this survey, $30+$ hours is regarded as full time, unless the employee is a teacher, then 25 hours should be regarded as full time.

## 4. Earnings

Please show by entering the amounts in the appropriate boxes, how the employee's pay for the pay-period, including 6 June 2023, was made up, based on the pay period which you entered in question 3a.

For example if you selected monthly in question 3a, please enter the employee's monthly basic pay.
(a) Basic pay - excluding overtime, incentive payments, shift premiums or other additional amounts. Please enter in the form of $£ 0.00$. If none, please enter 0 .
(b) Please enter the hours of overtime worked during the pay period. (Please enter in hours and minutes HH:MM, e.g. 4 hours would be stated as 04:00)
(c) Please enter the amount of overtime paid relating to the hours stated in question 4 b . Please enter in the form of $£ 0.00$. If none, please enter 0 .

Incentive Payments - e.g. piecework, bonuses (including profit sharing), commission, productivity and other incentive payments
(d) Where the incentive payment is made regularly, enter the fraction of that regular payment which relates to the pay period selected in Q3a (i.e One week, two weeks, three weeks, four weeks, five weeks, calendar month). Please enter in the form of $£ 0.00$. If none, please enter 0.

Where the incentive payment is a one off, enter the fraction of that incentive payment which relates to the pay period selected in Q3a (i.e. One week, two weeks, three weeks, four weeks, five weeks, calendar month).

Where bonuses or similar payments are not paid in each pay period, include the appropriate fraction of the bonus payment in relating to the pay period selected in question 3a, by dividing the last payment (or next payment if known) by the number of payment periods it covers (e.g. for monthly paid staff, divide an annual bonus by 12 , or a quarterly bonus by 3 ). Please enter in the form of $£ 0.00$. If none, please enter 0 .

## Shift premium etc. payments

(e) Premium payments (not total pay) for shift work disturbances, and for night work or weekend work where these are not treated as overtime. Please enter in the form of $£ 0.00$. If none, please enter 0 .

## Any other payments.

(f) How much pay did the employee receive for other reasons in the pay period?

Include: for example, car allowances paid through payroll, on call and standby allowances, clothing, first aider or fire fighter allowances. Exclude: holiday pay, basic, overtime, shift premium, maternity, sick, bonus or incentive pay, redundancy, arrears of pay, tax credits, profit share, expenses and paid leave.

## Gross pay

(g) TOTAL GROSS PAY for the pay-period selected in Q3a (i.e One week, two weeks, three weeks, four weeks, five weeks, calendar month). This should match the total of all entries made in questions $4 a, c, d, e, f$ and $g$.

## Effect of absence and pay rates

(h) Were the employee's earnings for the pay-period affected by absence? (For example because of sickness, holiday or other absence, short-time working or the employment lasting only part of the period.)
(i) Is the employee regarded as being paid on adult rates or trainee/junior rates?

## Isle of Man

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[^0]:    ${ }^{1}$ Please note that the number of female manual workers included in the samples used in this and previous earnings surveys are typically very low. Caution should therefore be exercised when interpreting figures relating to this category.

[^1]:    ${ }^{2}$ Isle of Man minimum wage: https://www.gov.im/categories/working-in-the-isle-of-man/employment-rights/minimumwage/

